



Member Milestones Continued



Devlin-Rosmos-Kepp & Gatcha
Funeral Home & Cremation Services, Inc.

George Michael T. Gatcha
517 South Main Street
Phoenixville, PA 19460
(610) 933-3012

The Phoenix
Heather Tyrrell
24 N. Hanover St.
Pottstown, PA 19464
(610) 933-8926

Mary M. Seacrist
Birchrunville, PA 19421
(610) 827-7747

55 Years
Jaworski's Music Centre
Paul S. Jaworski/Ken Beard
175 East Bridge Street
Phoenixville, PA 19460
(610) 933-6727

Phoenixville Hospital
Stephen M. Tullman, CEO
140 Nutt Road
Phoenixville, PA 19460
(610) 983-1000

Monthly Membership Meeting Schedule

As announced earlier this year, we have made changes to the monthly meetings this year. In May, we are beginning a whole new time of day for membership meetings. In the Fall, we will be back to the breakfast time frame.

May - August: Afternoon, 3:00 - 5:00pm

September - December: Breakfast, 7:15 - 9:00am

The Rising Phoenix
Phoenixville Regional Chamber of Commerce
171 East Bridge Street
Phoenixville, PA 19460



Spring, 2013

CHAMBER HOURS
8am - 5pm
Office Closed:
Monday, May 27th

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The Phoenixville Regional
Chamber of Commerce
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Phoenixville, PA 19460
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Fax: (610) 917-0503
info@phoenixvillechamber.org
www.phoenixvillechamber.org

Executive Committee:
Stephen Giampietro
Board Chairman
Crysta C. Peers
Board First-Vice Chairman
Joymarie Chupein DeFruscio
Board Second-Vice Chairman

S. Mark Fuga
Treasurer
Frederick E. Hubler, Jr.
Past Chairman of the Board

Staff:
Jessica Capistrant
Chamber Director
Donald Hughes
Member Services Coordinator

THE RISING PHOENIX

Published Quarterly by the Phoenixville Regional Chamber of Commerce

The Chamber Enters Annual Events Season!

The Spring has finally arrived, and you know what that means!
Events Season.

The Chamber will celebrate 3 of our 4 Annual Events in the next 60 days, and welcomes many business card exchanges, mixers and seminars to the schedule as well.

Annual Dinner

The Chamber's Annual Dinner is the most widely attended event all year. As our annual membership meeting, this event is a celebration of spirit and a great networking opportunity. This year, in the 85th year of our Charter, the Dinner will be hosted by Phoenixville Country Club. The Club has welcomed a new chef with amazing experience. We look forward to showing support to the community through this event with the awards ceremony to honor those who provide countless hours of dedication to our community!

Date: Wednesday, April 24th
Time: 5:30pm—9:00pm
Location: Phoenixville Country Club

Golf Classic

This fun-filled event offers golfers a chance to come out and enjoy RiverCrest's private championship caliber course. Invite co-workers, friends, and clients to take advantage of this top-notch facility. Lunch will be provided, and after a day on the course, join us for an awards dinner also hosted by RiverCrest.

Date: Tuesday, May 21st
Time: 11:00am—6:00pm
Location: RiverCrest Golf Club & Preserve

Chamber Night with the Reading Fightin' Phils

The 2nd annual Chamber Night with the Fightin' Phils will be a fun night to network in a relaxed and more comfortable atmosphere. Tickets to this event will be available through sponsors and the Chamber Office.

Date: Wednesday, May 22nd
Time: 6:35pm
Location: First Energy Stadium, Reading

THE RISING PHOENIX

Monthly Membership Meetings

January

FEATURING:

The Fiscal Cliff



February

FEATURING:

Small Business Panel:
Featuring Tax,
Healthcare and HR Law



March

FEATURING:

A State of the Foundation Report, presented by
the Phoenixville Community Health Foundation



Phoenixville
Community
Health Foundation

Annual Dinner Award Winners

Held in the Spring of each year, this event recognizes businesses and individuals in the Phoenixville Regional Chamber of Commerce community for significant accomplishments.

And the Winners Are:

Merit Award:
Kathy Dietrich

Community Betterment Award:
Great Valley Nature Center

Business Development Award(s):
The Fenix Bar & Only Results Fitness

Outstanding Citizen of the Year:
Karen Coldwell

Legend Award:
Jaworski's Music Centre

Also, this year we will issue a **"Chairman's Award"** for excellence performed in a given job position here in the Phoenixville Region. The winner of the Chairman's award will be named the night of the Awards Dinner.

Also, the **Kiwanis Club of Phoenixville** will present their Youth Involvement Award, which provides **\$1,000** to an organization advancing youth.

Visit us at www.phoenixvillechamber.org to see a complete Upcoming Events List.

THE RISING PHOENIX

(New Members Continued)

Therapeutic Muscle Solutions

Derek Somerville
Phoenixville, PA 19460
(484) 682-4442
Category: Health & Wellness

Valley Forge Benefits Consulting
Jim DiGuseppe
270 West Lancaster Avenue
Building A
Malvern, PA 19355
(610) 722-0575
Category: Health Insurance Benefits

Verizon-A Wireless
Mark Youse
700 Nutt Road Suite 755
Phoenixville, PA 19460
(484) 302-4913
Category: Wireless Products

Member Milestones!

5 Years:
Appliance Alliance
Skip Clark
370 Bridge Street
Phoenixville, PA 19460
(610) 983-9161

Visible Mission
Scott S. Hamrick
Gilbertsville, PA 19525
(484) 366-7026

MEMBER MILESTONES!
(January—March 2013)

10 Years:
Chester County Community Foundation, Inc.
Karen Simmons
28 West Market Street
West Chester, PA 19382
(610) 696-8211

Comcast Spotlight
Ilana Gillman
224 Valley Creek Boulevard, Suite 130
Exton, PA 19341
(610) 350-3304

VIST Bank
Crysta C. Peers
1232 Egypt Road
Oaks, PA 19456
(610) 666-6848

15 Years:
Petrucchi's Ice Cream & Water Ice
John Colarusso
472 Nutt Road
Phoenixville, PA 19460
(610) 933-9390

20 Years:
Carnevale Eustis Architects, Inc.
Lauren Eustis
181 Bridge Street
Phoenixville, PA 19460
(610) 933-0197

Historical Society of the Phoenixville Area
Susan Marshall
204 Church Street
Phoenixville, PA 19460
(610) 935-7646

Kelly Chevrolet
Kelley Kelly
600 Nutt Road
Phoenixville, PA 19460
(610) 933-7707

Kiwanis Club of Phoenixville
Larry Gubanich
PO Box 622
Phoenixville, PA 19460
(610) 948-1278


Phoenix Disposal, Inc.
David Kronmuller
1108 Lincoln Avenue
Phoenixville, PA 19460
(610) 935-5924

Phoenixville Area Senior Center
Edie Hartman
153 Church Street
Phoenixville, PA 19460
(610) 935-1515

30 Years:
C. Raymond Davis
Denise Davis
2124 Kimberton Rd.
Kimberton, PA 19442
(610) 933-8908



THE RISING PHOENIX




WELCOME NEW MEMBERS!


(January—March 2013)

Commissioner Kathi Cozzone 313 West Market Street, Suite 6202 West Chester, PA 19380 (610) 344-6199 Category: Elected Official/ Government	Leo Ayers Design Leo Ayers P.O. Box 1268 Skippack, PA 19474 (610) 999-4197 Category: Web Development	Slim Point LLC Jayagown Deenadayalan 170 North Henderson Road, Ste. #106 King of Prussia, PA 19406 (484) 985-2650 Category: Medi-Spa
The Design Grove Adrienne Imburgia 215 Church Street Phoenixville, PA 19460 (610) 357-6280 Category: Arts/Crafts/Hobbies, Retail Services	Leo Mortgage Calvin Idler Spring City, PA 19475 (215) 888-5292 Category: Mortgage Brokers/ Mortgages, Real Estate-Full Service	Staples Tom McCoy 260 Schuylkill Road Phoenixville, PA 19460 (610) 933-8848 Category: Office Supplies/Equipment, Business Services
Eldredge Cleaning Service Beth Eldredge Phoenixville, PA 19460 (484) 880-0680 Category: Cleaning Services	Pennsylvania Army National Guard SSG Russell Richards 226 North High Street West Chester, PA 19380 (484) 645-6627 Category: Civic Organizations	Steel City Blues Society Jim DiGuiseppe P.O. Box 553 Phoenixville, PA 19460 (610) 722-0575 Category: Civic Organizations
The Jessen Insurance Agency of Farmers Insurance Scott Jessen 1000 Continental Dr Ste 500 King of Prussia, PA 19406 (410) 739-0814 Category: Insurance	PC Innovations Tom MacDonald 130 W Main Street Trappe, PA 19426 (484) 902-8217 Category: Computer Services/Repairs	SysUp Systems Manuel F. Pena Collegeville, PA 19426 (484) 899-0784 Category: Technology Services
L&L Fitness Studio Larah Kornfeind 1288 Valley Forge Road Suite 71-B Phoenixville, PA 19460 (610) 500-0403 Category: Personal Training, Personal Services	PECO, An Exelon Company Gregory M. Carry 1050 West Swedesford Road Berwyn, PA 19312 (610) 725-7189 Category: Utilities	T-Mobile Business Valorie Duckett Wayne, PA 19087 (484) 636-6998 Category: Telecommunications/ Business

Visit us at www.phoenixvillechamber.org to see a complete up-to-date membership list.



THE RISING PHOENIX



Phoenixville First Update:

The Chesco Grand Prix returns to Phoenixville!

2013 marks the return of this high quality series of criteriums (spectator-friendly competitive cycling events) and cycling road races in towns, villages and the rural countryside of Chester County, Pennsylvania. The annual ten day festival celebrates cycling, showcases Chester County and promotes the National Velodrome being planned for Coatesville.

All venues are returning for 2013 with a new addition in Eagle, PA. The nine event series will begin on July 4th with the return of the popular Chesco Road Race and holiday barbeque at historic Brooklawn in Unionville horse country and will end on Sunday, July 14 with the Chesco Tour for recreational cyclists.

The downtown criterium series will run daily from Sunday, July 7 and conclude with the popular Kennett Square finals on Saturday, July 13. Each criterium will feature a card of exciting afternoon and evening races for amateurs, elite women and professionals, mostly held on downtown circuits of one mile or less. Designed to bring people into town on a summer evening, the entertaining 4 to 5 hour criteriums will again include music, professional announcing, celebrity appearances, youth races and more.

The race will come to Phoenixville on Thursday, July 11th. Please view the insert in this newsletter to view a map, which outlines the course. This race will bring lots of excitement to our community on a weeknight evening, embracing the downtown. Below is the full schedule. We hope to see you there!

2013 SERIES SCHEDULE	
Thursday, July 4	Chesco Road Race and holiday BBQ (Unionville) 8AM – 3 PM
Sunday, July 7	Third annual Coatesville Classic 4-9 PM
Monday, July 8	Malvern Criteriums 5-9 PM
Tuesday, July 9	Parkesburg Criteriums 5-9 PM
Wednesday, July 10	Eagle Criteriums 5-9 PM
Thursday, July 11	Phoenixville Criteriums 5-9 PM
Friday, July 12	Oxford Criteriums 5-9 PM
Saturday, July 13	Kennett Square Criteriums/Series Final 3-8 PM
Sun July 14	Chesco Tour public rides throughout Chester County

*Information largely provided by the Chesco Grand Prix website

News From Our Members!

Skylight Coworking is introducing the One Size Fits All Membership! Starting April 1, Skylight Coworking is moving to a One Size Fits All membership model. That's right, use Skylight as your permanent office, your virtual office, and everything in between. No more punchcards, no more part-time/full-time/lite/lite-plus/etc. For \$100 a month, all members can take advantage of all amenities. Why? Since Skylight Coworking launched 4 months ago, they've listened carefully to the needs of our coworkers and community members. One thing we learned is that coworking in the suburbs is nothing at all like coworking in the city. Their members have vastly different needs, different budgets, and different reasons for coworking. No matter how many options we put on their membership menu, it seems someone always needs something special just for them. So, we're making it simple. \$100 a month = Make Your Own Membership Come part-time, come full-time. Come 5 mornings a week, come only at lunchtime. Spend a week at Skylight and then a week at home. Park yourself there 5 days a week from 9-to-5, or heck, just use the mailing address if that's all you need. Think of it like a gym membership for your business. The One Size Fits All Membership Amenities include: Automatic recurring monthly billing, Use of office space and shared desks - up to 5 days per week, available Monday through Friday, 9 am - 5 pm, Bridge Street mailing address, Wi-Fi, Wireless printer and scanner, Charging stations, Coffee, Refrigerator, Dishwasher, Microwave, Storage, Cool downtown Phoenixville location, Enthusiastic, motivated, and like-minded coworkers.

Article submitted by: Shannon Reiss, Skylight Coworking, 484-802-2638

ACN Celebrates 20 in Business: ACN 20 Years of Evolution in Business Built on a Foundation That Has Stood the Test of Time.

Twenty years ago, four men came together with a vision for the future. In that time ACN has become the world's largest direct seller of telecommunications and essential services for residential and business customers, as well as offering a home-based business opportunity for its Independent Business Owners. Annual revenues today are more than \$500 million. The company's success throughout North America led it to expand into Europe, Asia and the Pacific with operations currently in 23 countries – and growing. Contributing to the community ACN's 20 Years of Making a Difference, has given \$2.2 million globally to the Ronald McDonald Houses through the ACN Global Reach Charities by giving back to others. ACN has been featured in a variety of highly respected business publications including: *Inc. Magazine, Success from Home, Fortune, SUCCESS, the Wall Street Journal, USA Today, and Direct Selling News*. ACN has also been featured on the popular TV show *Celebrity Apprentice* in March of 2009 and 2011 featuring our video phone. ACN's outstanding product portfolio includes: Digital Phone Service and Video Phone, Local and Long Distance services, High Speed Internet, Wireless, Mobile Applications, Home Security & Automation, Television, Energy (Gas & Electric). ACN also partners with the following companies: Sprint, AT&T, Verizon, Flash Wireless, T Mobile, Clear, Comcast, Dish, DIRECTV, Xoom Energy, ADT Security, VIVINT, Life Shield, to name a few.

Article submitted by: John Mann, ACN, 610-716-4366

The Forge Theatre has sold their 1st Avenue location and made a purchase on Port Providence Road in Mont Clare to provide ample space for parking, handicap accessibility and more to the guests of the theatre. The theatre plans to begin their 52nd season in the new location.

Cite: www.ForgeTheatre.com

Phoenixville Country Club is now offering a “Golden Ticket Membership”, which entitles you to bring in one person of your choice to take advantage of the new memberships! The rates with the Golden Ticket are: Corporate Family for \$1,500, Corporate Single for \$750, and Social for \$100. All are applicable to 2013, and provide a cost savings of more than 50%!

Source: Phoenixville Country Club Golden Ticket

First Friday Season

First Fridays will return in May 2013! The Season will run from May through October, bringing music and vendors to Phoenixville's downtown. This year, May through September, Main Street will be closed for the First Friday celebrations, creating a different feel. Take advantage of street vendors, and don't forget to visit your fellow members on Main Street, like Browns Cow, Country Charm Furnishings, The Design Grove (*around the corner on Church!*), Generations, LuLu Boutique & Gifterie and Philly Fades. Also, stop by other fellow members who own retail, restaurants or shops downtown!

This summer will also bring the return of the summer music series! During Friday nights in June, July and August, musicians will entertain downtown. Just another excuse to come out and enjoy downtown Phoenixville!

Within this newsletter, you will find an insert created by Phoenixville First. The card shows many of the large festivals and events that will be happening in town this year. We hope to see you at the events—don't miss out!

Young Professionals Networking

The Chamber and the Phoenixville Jaycees came together over a year ago to bring the Young Professionals networking opportunity to the Phoenixville Community. We have had much success and have picked the dates and many locations for the remainder of the year.

We hope to see you there!

**All Events will be held from 6:00pm—8:00pm*

Tuesday, May 7th at Bistro on Bridge

Tuesday, June 18th (location TBA)

Tuesday, July 30th (location TBA)

Tuesday, September 3rd at Iron Hill Brewery

Tuesday, October 15th at PJ Ryan's Pub

Tuesday, November 19th at Molly Maguires Restaurant & Pub

SCORE Seminars:

A year of education to strengthen your business

In our Winter newsletter, we announced our partnership with the Phoenixville Public Library and Chester County SCORE to bring seminars focused on today's business owners, including information on creating a business plan as a working documents, marketing, and the legality of business. Below is a list of the dates of seminars for the remainder of the year.

Cost: \$10, Location: Phoenixville Public Library

Thursday, May 16th—Tighten Your Control Over Cash Flow, Avoid Crunches

Thursday, September 19th—Emerging Trends in Business

Thursday, November 7th—Sales and Marketing in Today's Business Environment

The Chamber Would Like to Thank Our 2013 Annual Sponsors:

Platinum: The Phoenixville Hospital, SEI

Gold: Phoenixville Federal Bank & Trust

Silver: National Penn Bank

Bronze: The DeMutis Group, Giardina Insurance & Financial Services, Molly Maguires Restaurant & Pub, Valley Forge Christian College, and VIST Bank

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